

THE ACTIVITY OF A LEADER... A STANDARD OF EXCELLENCE!

5+ people to the 3 way (*prospecting 10 hours a week*)
10+ people to the 3 way (*prospecting 20 hours a week*)

MONDAY (date)

1. Dials made?

- 2. How many people did you put in your pipeline?
- 3. How many people did you get on the Biz Overview?
- 4. How many people did you get to the 3 way?

TUESDAY (date)

1. Dials made?

- 2. How many people did you put in your pipeline?
- 3. How many people did you get on the Biz Overview?
- 4. How many people did you get to the 3 way?

WEDNESDAY (date)

1. Dials made?

- 2. How many people did you put in your pipeline?
- 3. How many people did you get on the Biz Overview?
- 4. How many people did you get to the 3 way?

THURSDAY (date)

1. Dials made?

- 2. How many people did you put in your pipeline?
- 3. How many people did you get on the Biz Overview?
- 4. How many people did you get to the 3 way?

FRIDAY (date)

1. Dials made?

- 2. How many people did you put in your pipeline?
- 3. How many people did you get on the Biz Overview?
- 4. How many people did you get to the 3 way?

SATURDAY (date)

1. Dials made?

- 2. How many people did you put in your pipeline?
- 3. How many people did you get on the Biz Overview?
- 4. How many people did you get to the 3 way?

Number of New Marketing Systems Set up this week?
